

10  
↘

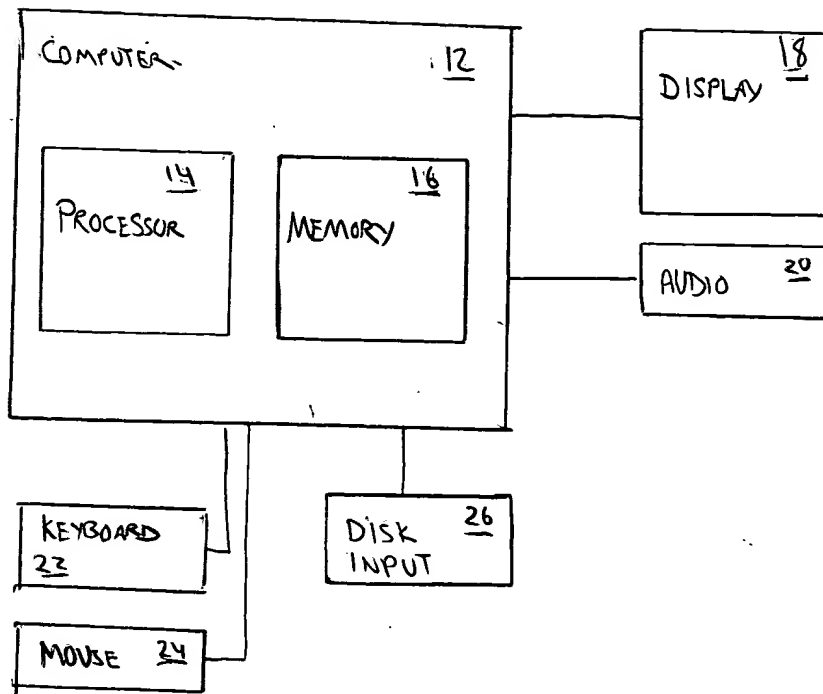


FIG. 1

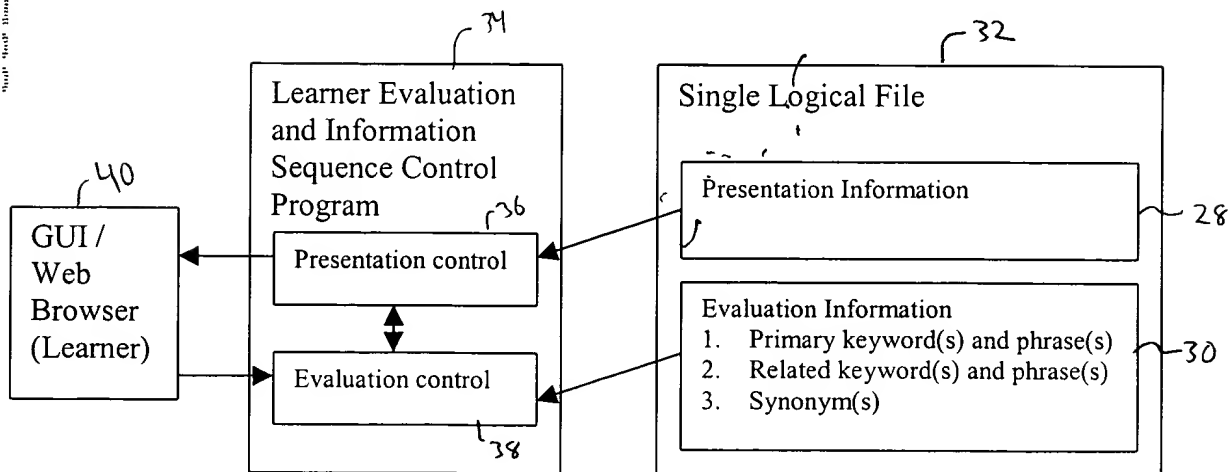


FIG. 2A

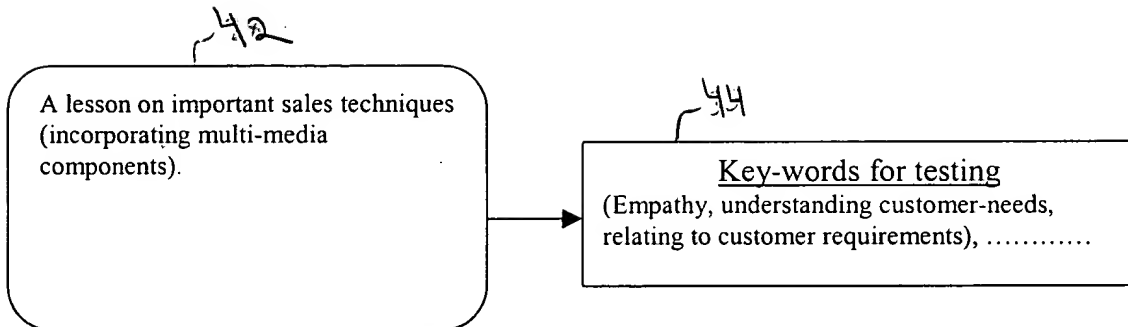


FIG. 2B

46

What is the top requirement for effective sales calls?

- a) Empathy
- b) Apathy
- c) Item 3
- d) Item 4

48

Please type your response to the question  
In the box below:

What is the top requirement for effective sales calls?

FIG. 2C

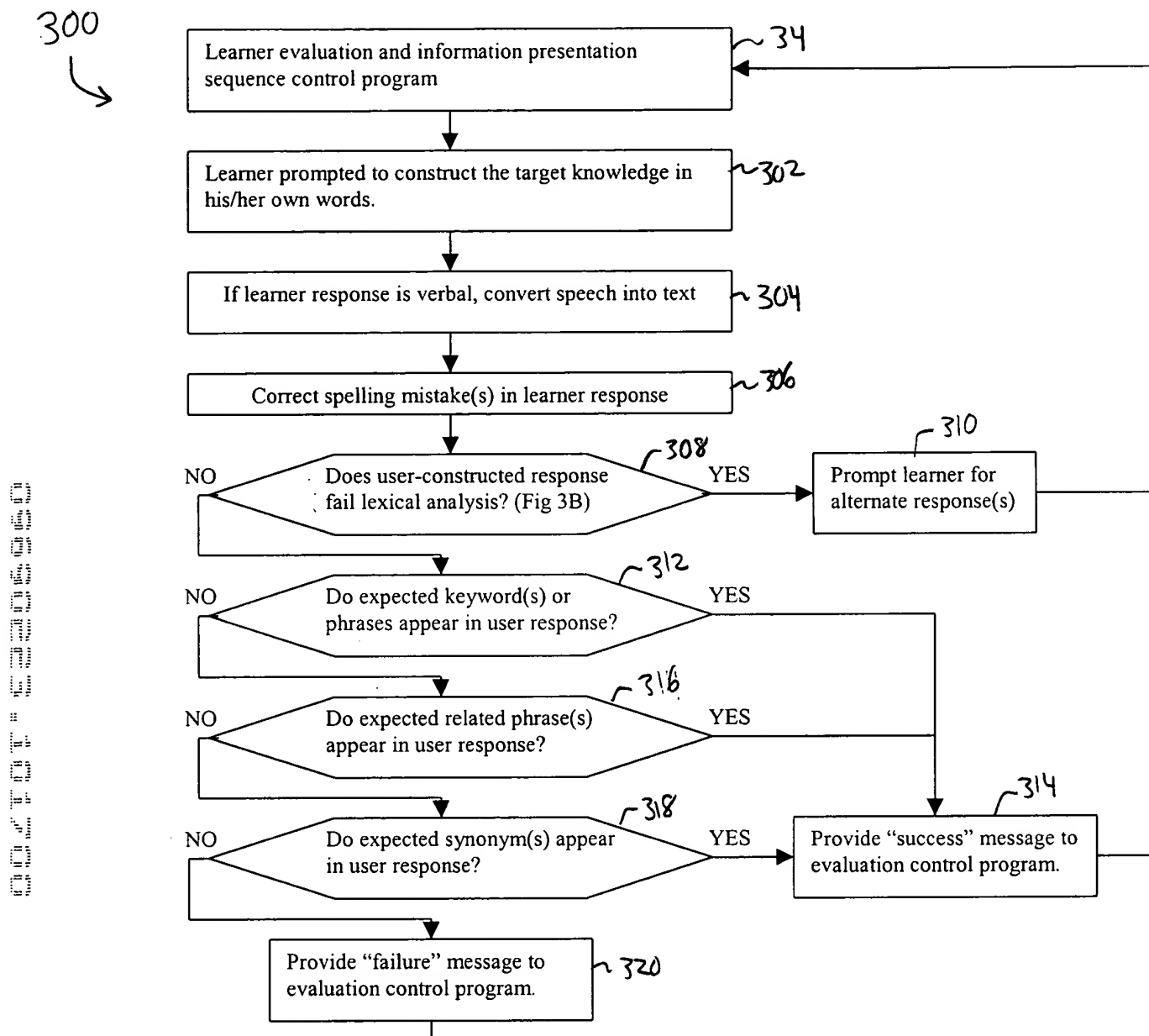


Figure 3A: Evaluation and Verification Process

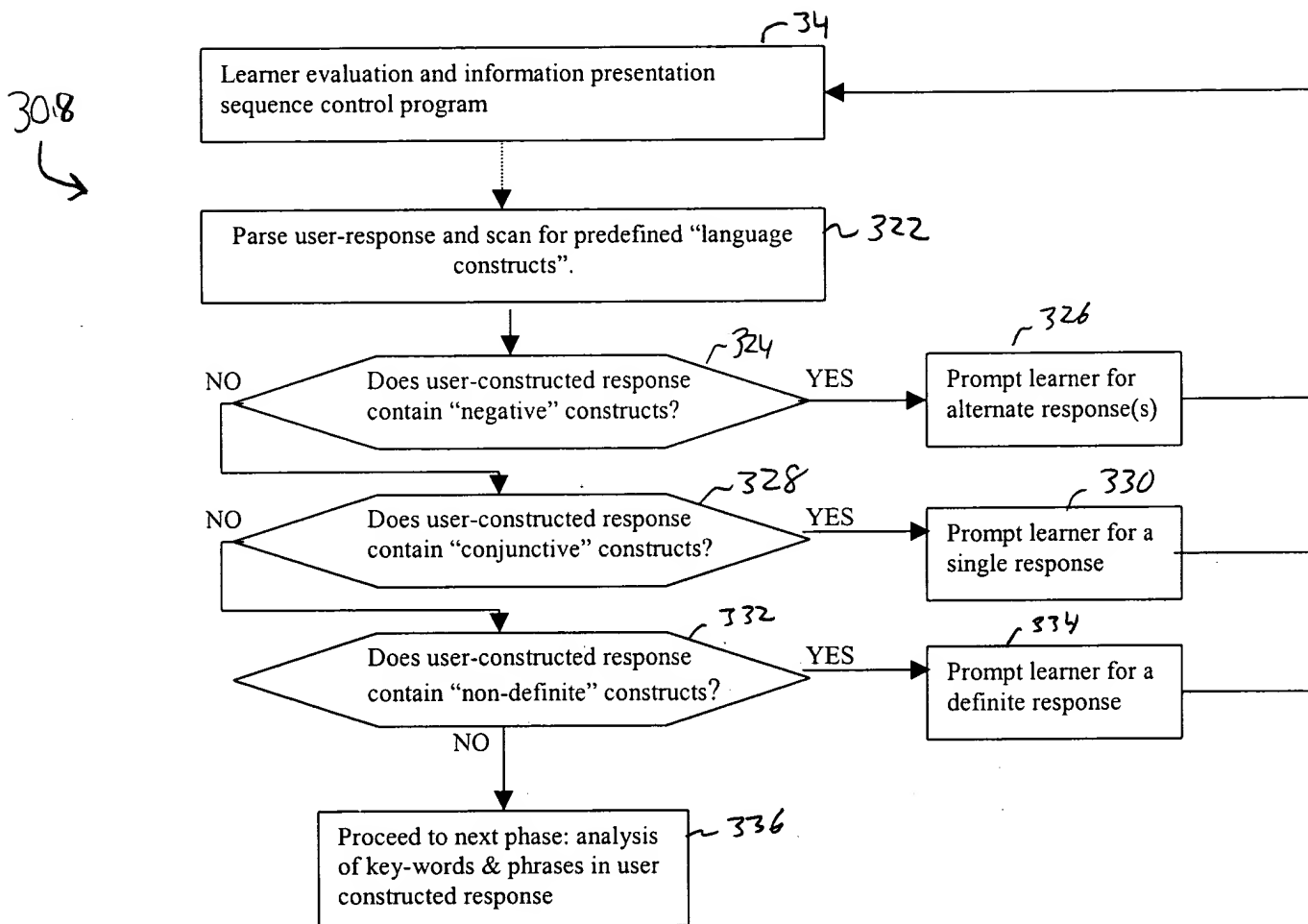


Fig 3B: Lexical Pre-Processing